

November 9, 2023

For immediate release

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Flash Report on Sales Performance for October 2023

【 Net Sales of Major Subsidiaries for October 2023 (Unaudited) 】

| | Monthly Basis | | | | Cumulative Total | | | |
|-----------------------|---------------|----------------------|-----------------------|---------|------------------|----------------------|-----------------------|--------|
| | Current Year | Previous Fiscal Year | YoY Increase/Decrease | | Current Year | Previous Fiscal Year | YoY Increase/Decrease | |
| | | | Amount | % | | | Amount | % |
| | Million yen | Million yen | Million yen | % | Million yen | Million yen | Million yen | % |
| SRA, Inc | 1,527 | 1,402 | 124 | 8.9% | 12,309 | 12,002 | 306 | 2.6% |
| AIT, Inc. | 817 | 745 | 71 | 9.6% | 8,555 | 7,106 | 1,448 | 20.4% |
| Domestic Subsidiaries | 527 | 479 | 47 | 9.9% | 3,479 | 3,289 | 190 | 5.8% |
| Overseas Subsidiaries | 289 | 338 | (49) | (14.6%) | 2,208 | 2,247 | (39) | (1.8%) |

- (※) 1. The figures listed above may not be equivalent to actual group revenue, as the figures listed above include subsidiary transactions, and as group revenue is calculated by deducting subsidiary transactions.
 2. The figures listed are unaudited estimates.
 3. “Cumulative Total” added the results value until the last month and the “Monthly Basis”.

«Reference»

Consolidated Earnings Plan for Fiscal 2024

Net Sales 44.500 Million yen

～ Major Subsidiaries ～

| | Current Year | Previous Fiscal Year | YoY Increase/Decrease | |
|-----------------------|--------------|----------------------|-----------------------|------|
| | | | Amount | % |
| | Million yen | Million yen | Million yen | % |
| SRA, Inc | 22,000 | 21,343 | 657 | 3.1 |
| AIT, Inc. | 13,200 | 13,149 | 51 | 0.4 |
| Domestic Subsidiaries | 6,350 | 6,231 | 119 | 1.9 |
| Overseas Subsidiaries | 4,000 | 3,518 | 482 | 13.7 |

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