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For immediate release

Company Name SRA Holdings, Inc.  
 Name of Representative Toru Kashima  
 President  
 (Code: 3817, TSE First section)  
 TEL 03-5979-2666

## Flash Report on Sales Performance for October 2020

【 Net Sales of Major Subsidiaries for October 2020 (Unaudited) 】

	Monthly Basis				Cumulative Total			
	Current Year	Previous Fiscal Year	YoY Increase/Decrease		Current Year	Previous Fiscal Year	YoY Increase/Decrease	
			Amount	%			Amount	%
	Million yen	Million yen	Million yen	%	Million yen	Million yen	Million yen	%
SRA, Inc	1,272	1,310	(37)	(2.9%)	10,240	10,748	(508)	(4.7%)
AIT, Inc.	757	647	110	17.1%	7,113	7,063	49	0.7%
Domestic Subsidiaries	298	319	(21)	(6.8%)	2,573	2,850	(277)	(9.7%)
Overseas Subsidiaries	449	372	77	20.8%	2,417	2,695	(278)	(10.3%)

- (※) 1. The figures listed above may not be equivalent to actual group revenue, as the figures listed above include subsidiary transactions, and as group revenue is calculated by deducting subsidiary transactions.  
 2. The figures listed are unaudited estimates.  
 3. “Cumulative Total” added the results value until the last month and the “Monthly Basis”.

### «Reference»

Consolidated Earnings Forecast for Fiscal 2021      Net Sales 42,700 Million yen

～ Major Subsidiaries ～

	Current Year	Previous Fiscal Year	YoY Increase/Decrease	
			Amount	%
	Million yen	Million yen	Million yen	%
SRA, Inc	20,000	19,880	119	0.6%
AIT, Inc.	13,000	14,230	(1,230)	(8.6%)
Domestic Subsidiaries	5,500	5,623	(123)	(2.2%)
Overseas Subsidiaries	4,500	4,662	(162)	(3.5%)

- (※) Regarding the consolidated financial forecast for the fiscal year ending March 2021, it is difficult to calculate an accurate financial forecast because it is not possible to reasonably estimate the timing of the convergence of New Coronavirus Infection(COVID-19). Therefore the forecast is considered the apparent impact of COVID-19 only. The forecasts may change depending on the convergence of COVID-19 in the future.